

Smart Yard Pilot Program One-Pager

A practical pilot framework for validating Dreame A3 AWD Pro partner opportunities before wider rollout.

Pilot types

- Dealer showroom demo
- Installer training pilot
- Landscaper add-on trial
- Managed property pilot
- Regional distributor test

What to validate

- Customer interest and objections
- Yard fit patterns
- Setup labor and service requirements
- Lead-to-sale path
- Partner economics and ROI assumptions

Next step

- Define target segment and service area.
- Set pilot duration and support scope.
- Review results before expanding territory or inventory commitment.

Boundary note: Product availability, pricing, warranty, and territory terms should be confirmed through current Dreame and partner agreements. This material supports partner discussions and is not a public warranty or performance guarantee.